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Lori A. Beaman

ACADEMIC POSITIONS

NORTHWESTERN UNIVERSITY

Professor, Department of Economics
present

2022-

(Breen Family Professor, 2022-present)
Faculty Fellow, Institute for Policy Research

Previous experience:

Associate Professor, Department of Economics, Northwestern University
2016-2022

Assistant Professor, Department of Economics, Northwestern University
2009-2016

Robert Wood Johnson Scholar in Health Policy Research, University of California, Berkeley
2007-2008

EDUCATION

Ph.D., Economics, Yale University, 2007

M.Phil., Economics, Yale University, 2005

M.A., Economics, Yale University, 2004

B.A, Economics, Northwestern University, 1995-1999

AFFILIATIONS

Research Associate, National Bureau of Economic Research (NBER)

Fellow, Bureau for Research in Economic Analysis and Development (BREAD)

Research Affiliate, Innovations for Poverty Action (IPA)

Affiliate, Abdul Latif Jameel Poverty Action Lab (JPAL)

PUBLICATIONS

“Selection into Credit Markets: Evidence from Agriculture in Mali,” with Dean Karlan, Bram Thuysbaert, and Christopher Udry. *Econometrica*, vol 91 (5), September 2023.

“When do Refugees Return Home? Evidence from Syrian Displacement in Mashreq,” with Harun Onder and Stefanie Onder. *Journal of Development Economics*, vol. 155, March 2022.

“Can Network Theory-based Targeting Increase Technology Adoption?” with Ariel BenYishay, Jeremy Magruder and Mushfiq Mobarak. *American Economic Review*, 111(6), 1918-43, June 2021.

“Stay in the Game: A Randomized Controlled Trial of a Sports and Life-skills Program for Vulnerable Youth in Liberia,” with Sylvan Herskowitz, Niall Keleher, and Jeremy Magruder. *Economic Development and Cultural Change*, 70(1). October 2021.

“Urban Networks and Targeting: Evidence from Liberia,” with Niall Keleher, Jeremy Magruder and Carly Trachtman. *American Economic Review Papers and Proceedings*, vol 111, pp. 572-576, May 2021.

“Diffusion of Agricultural Information within Social Networks: Evidence on Gender Inequalities from Mali,” with Andrew Dillon. *Journal of Development Economics*, vol 133, pp. 147-161, July 2018.

“Do Job Networks Disadvantage Women? Evidence from a recruitment experiment in Malawi,” with Niall Keleher, Jeremy Magruder. *Journal of Labor Economics*, vol 36 (1), pp. 121-157, January 2018.

“Social networks and the Labor Market,” *Oxford Handbook on the Economics of Networks*, eds. Yann Bramoullé, Andrea Galeotti and Brian Rogers, 2016.

“Minding Small Change among Small Firms in Kenya,” with Jeremy Magruder and Jonathan Robinson. *Journal of Development Economics*, vol 108, pp. 69-86, May 2014.

“Profitability of Fertilizer: Experimental Evidence from Female Rice Farmers in Mali,” with Dean Karlan, Bram Thuysbaert and Chris Udry. *American Economic Review Papers & Proceedings*, vol 103 (3), pp. 381-386, May 2013.

“Who gets the job referral? Evidence from a social networks experiment,” with Jeremy Magruder. *American Economic Review*, vol 102 (7) pp. 3574-3593, 2012.

“Female Leadership Raises Aspirations and Educational Attainment for Girls: A Policy Experiment in India,” with Esther Duflo, Rohini Pande and Petia Topalova. *Science*, January 2012.

“Do household definitions matter in survey design? Results from a randomized survey experiment in Mali,” with Andrew Dillon. *Journal of Development Economics*, vol 98 (1): pp: 124-135, 2012.

“Politics as a Male Domain and Empowerment in India,” with Rohini Pande and Alexandra Cirone. Chapter in *The Impact of Gender Quotas: Women's Descriptive, Substantive, and Symbolic Representation*, edited by Susan Franceschet, Mona Lena Krook, and Jennifer M. Piscopo, Oxford University Press, 2012.

“Social Networks and the Dynamics of Labor Market Outcomes: Evidence from Refugees Resettled in the U.S.” *Review of Economic Studies*, vol 79 (1): pp. 128-161, 2012.

“Political Reservation and Substantive Representation: Evidence from Indian Village Councils”, with Esther Duflo, Rohini Pande and Petia Topalova, *India Policy Forum*, 2010, Ed. Suman Bery, Barry Bosworth and Arvind Panagariya, Brookings Institution Press and The National Council of Applied Economic Research: Washington, DC and New Delhi, Vol. 7.

“Powerful Women: Does Exposure Reduce Bias?” with Raghav Chattopadhyay, Esther Duflo, Rohini Pande and Petia Topalova. *Quarterly Journal of Economics*, vol 124 (4), 2009.

WORKING PAPERS

“Saving for a (not so) Rainy Day: A Randomized Evaluation of Savings Groups in Mali,” with Dean Karlan and Bram Thuysbaert. Mimeo, October 2014.

TEACHING

- Instructor, Northwestern, Economics of Developing Countries (undergraduate)
- Instructor, Northwestern, Undergraduate thesis program
- Instructor, Northwestern, Development (grad)

PROFESSIONAL SERVICE

Associate Editor, <i>Journal of Development Economics</i>	October 2010 -
Member Editorial Board, <i>World Bank Economic Review</i>	September 2016 -
Associate Editor, <i>Journal of the European Economics Association</i>	January 2016-2021
Associate Editor, <i>Economic Development and Cultural Change</i>	January 2016-July 2019

American Economic Association, CeMENT director, CSWEP Board member	2022-
JPAL, Co-chair of Gender Sector and Board member	2023-
NBER Gender in the Economy, Advisory Board	2020-

RESEARCH SUPPORT

- JPAL Crime and Violence Initiative, 2025. “Improving Women’s Safety at Work in the Urban Retail Sector in India” with Livia Alfonsi, Karmini Sharma and Anisha Sharma, \$165,000.
- PEDL 2025. “Green growth: can solar adoption in Lagos boost firm profits while reducing emissions?” with J. Deutschmann, and E. Tjernstrom, £39,900.
- G²LM | LIC, 2023. “Women in Firms: Experimental Evidence from Indian firms” with Karmini Sharma and Anisha Sharma. 268,918 Euros.
- PEDL, 2022. “Constraints on firms for providing safer workplaces for female workers” with Karmini Sharma and Anisha Sharma. £40,000.
- JPAL King Climate Action Initiative, 2021. “Sustainable spillovers: the health and environmental impacts of solar energy adoption,” with J. Deutschmann, R. Subramanian, and E. Tjernstrom. \$61,717
- Standing Panel on Impact Evaluation (SPIA). 2021. “Diffusion and adoption of labor-saving technology in the presence of complementarity with other inputs, intrahousehold frictions, and coordination costs,” with A. Arouna, S. Kalimuthu, J. Magruder, and E. Tjernstrom. \$75,690
- JPAL Post-Primary Education Initiative, 2018. “The school to work transition: providing the missing link of employability skills in Uttar Pradesh, India.” \$50,000

- International Growth Center Grant, 2015. "Leveraging Social Connections: Can Existing Programmatic Information Aide Targeting of New Programs?", with N. Keleher and J. Magruder. £69,031
- International Growth Center Grant, 2015. "The Lives of Urban Youth in Monrovia, Before and After the Ebola Epidemic", with N. Keleher and J. Magruder. £19,980
- GIZ Grant, 2015. "Leveraging Social Connections: Can Existing Programmatic Information Aide Targeting of New Programs?" with N. Keleher and J. Magruder. EUR100,000
- National Science Foundation CAREER Grant, 2013-2018. "CAREER: Social Networks, Labor Markets and Agricultural Technology Adoption in Developing Countries." \$401,482
- International Initiative for Impact Evaluation (3ie) Grant, 2012. "Evaluating the Impacts of Psychosocial Support and Cash for Work on Employment and Propensity towards Violence among Liberian Youth" with N. Keleher and J. Magruder. \$386,617
- International Initiative for Impact Evaluation (3ie) Grant, 2010. "Social Network Architecture and Agricultural Technology Adoption in Malawi" with J. Magruder, A. Mushfiq Mobarak and Ariel BenYishyay. \$135,798
- International Growth Center Grant, 2010. "Strengthening Capacity of Women Leaders in Rural India: Evaluating the Impact of Training on the Effectiveness of Elected Women Representatives (EWRs) to Village Councils in Bihar" with E. Duflo, P. Keskin and R. Pande. £45,059
- NU Center for International Economics and Development (CIED), 2010. "Diffusion of an Agricultural Technology through Social Networks: Evidence from Composting in Mali" with A. Dillon. \$15,000
- JPAL ATAI Grant (via Gates), 2009. "Social Network Architecture and Agricultural Technology Adoption in Malawi" with J. Magruder, A. Mushfiq Mobarak and Ariel BenYishyay. \$236,963.34
- NU Program of African Studies Grant, 2013. "Making Networks Work for Policy: Evidence from Agricultural Technology Adoption in Malawi" with J. Magruder, A. Mushfiq Mobarak and Ariel BenYishyay. \$1,000

- NU Institute for Policy Research Small Grant Award, 2009. “Diffusion and Navigation of Nonrival Good over Social Networks: An Experimental Pilot Study” with A. Dillon. \$7,978.
- NU Research Grants Committee (URGC) Grant, 2009. “How Job Networks Work: A Study Using Experimental and Behavioral Economics” with J. Magruder. \$4,948
- Gates Foundation (via Oxfam America and Innovations for Poverty Action), 2008. “Evaluation of Saving for Change” with D. Karlan and B. Thuysbaert. \$851,170
- Russell Sage Foundation Small Grants in Behavioral Economics, 2008. “How Job Networks Work: A Study Using Experimental and Behavioral Economics” with J. Magruder. \$5,000
- Millennium Challenge Corporation contract for Impact Evaluation of the Alatona Irrigation Project in Mali, 2008, via Innovations for Poverty Action. \$1,253,093
- UNICEF Grant, 2006. “Women Policymakers, Gender Bias, and Child Development in Rural India” with E. Duflo, R. Pande, P. Topalova, and R. Chattopadhyay. \$40,000